FileMaker, Inc. U.S. Price List
$US Reseller Price List
Price List Effective July 1, 2009
All prices are listed in US$ and are subject to change without prior notice.

EFFECTIVE JULY 1, 2009, LOWER MINIMUM INITIAL ORDER QUANTITIES ON LICENSING
FileMaker has lowered the Volume License minimum initial order quantity to 5 units*. We've also lowered the minimum order size on all Site Licenses to 25 seats. The new tiers are listed on each licensing tab. (*excludes Bento)

Product eligible for upgrade:	Product to purchase:
FileMaker Pro 8 FileMaker Pro 8.5 FileMaker Pro 9	FileMaker Pro 10 Upgrd
5 licenses any combination of FileMaker Pro 8 FileMaker Pro 8.5 FileMaker Pro 9	FileMaker Pro 10 Upgrd 5 User Pack
FileMaker Pro 8 FileMaker Pro 8.5 FileMaker Pro 9 FileMaker Pro 10 **(1)** FileMaker Pro 8 Advanced FileMaker Pro 8.5 Advanced FileMaker Pro 9 Advanced	FileMaker Pro 10 Advanced Upgrd
FileMaker Pro 10 **(2)**	FileMaker Pro 10 Advanced **VLA Trade-Up**
FileMaker Server 8 FileMaker Server 9 FileMaker Server 8 Advanced FileMaker Server 9 Advanced	FileMaker Server 10 Upgrd
FileMaker Server 10 FileMaker Server 8 Advanced FileMaker Server 9 Advanced	FileMaker Server 10 Advanced Upgrd **(3)**

Note: There are no shrink wrap upgrade skus for FileMaker Education product. All Education licensing product (EVLA) would follow the upgrd requirements listed above
(1) applies to shrink wrap upgrd only
(2) applies to VLA/EVLA upgrd only; see special "**Trade Up Sku**" - TT094LL/A (corp/gov) or TM645LL/A (edu)
(3) If a customer wants to upgrd from Server 8 or Server 9 to Server 10 Advanced, they would first need to upgrd to Server 10, then upgrd to Server 10 Advanced

What is the difference between an "Upgrade" and a "Trade Up", and how does it affect my license rights?
Customers "upgrade" when they replace an eligible older version of the software (e.g., FileMaker Pro 8.5) with the current version (e.g., FileMaker Pro 10). An upgrade also occurs when a customer transitions from FileMaker Server 10 to FileMaker Server 10 Advanced. In these upgrade situations the FileMaker software license terms state, "the upgrade or update does not constitute the granting of a second license to the Software (i.e., you may not use the upgrade or update in addition to the software it is replacing, nor may you transfer the software which is being replaced to a third party)." Following an upgrade, the customer only has one license because they received a special discount price when they paid for the upgrade.

Customers "trade up" when they transition from the current version of FileMaker Pro 10 to FileMaker Pro 10 Advanced. In this trade up situation, the customer has two licenses. So in this trade up situation, the customer may continue to use both FileMaker Pro 10 and FileMaker Pro 10 Advanced software on the same or different computers. This applies to volume licensing only.

FileMaker Shrink Wrap Product Information

FileMaker Maintenance is not available for shrink wrap product.
Shrink wrap product cannot be used to upgrade volume licensing.

Bento

The Bento Family Pack Software License Agreement allows you to install and use one copy of the Bento software on up to a maximum of five (5) Apple-labeled computers at a time as long as those computers are located in the same household and used by persons who occupy that same household. By “household” we mean a person or persons sharing the same housing unit such as a home, apartment, mobile home or condominium. This license does not extend to students who reside at a separate on-campus location or to business or commercial users. You may not make the Software available over a network.
Edu price lists.

FileMaker Licensing Information

Electronic License Delivery - ELD/ESD

All FileMaker licensing is delivered via electronic download. (separate media purchases are not required) The customer will receive an email with the following: A link to a web page which contains their FileMaker contract number, license key codes and software download instructions. Customers are encouraged to print a copy of this page for their records.
Customers can also purchase physical media for $20 SLP each; the skus are listed on the Media/Tech Support tab. The number of media sets ordered cannot exceed the number of seats for which you are licensed. These additional media sets do not count towards determining tier levels.

Volume License Agreement (VLA), Education Volume License Agreement (EVLA)

The minimum initial order for a VLA/EVLA is 5 seats of software licenses. Customers can mix & match any FileMaker software products, as well as new and upgrade seats to reach the minimum volume requirement for each tier. Maintenance does not apply towards the 5 seat minimum.
One year of Maintenance is automatically included with all licensing purchases of FileMaker Pro, FileMaker Pro Advanced, FileMaker Server and FileMaker Server Advanced.
Only FileMaker Pro, FileMaker Pro Upgrade and FileMaker Pro Maintenance are available on a per-seat, multi-tier pricing discount structure.
To add-on new or upgrade FileMaker products to an existing license agreement, customers must have a FileMaker 8 or newer VLA. There is no minimum purchase quantity required for add-on products and they count towards the FileMaker Pro minimum volume requirements for each tier. The current VLA number must accompany the order if the total number of units is less than 5.
License keys for product installation are listed on the volume license download page.

Maintenance for VLA and EVLA

FileMaker Maintenance assures that customers will automatically get the latest FileMaker upgrades released throughout the period of their FileMaker Maintenance agreement. (FileMaker Maintenance does not include Technical Support)
VLA/EVLA Maintenance customers must renew their Maintenance prior to its expiration to take advantage of the "Renewal" Maintenance price. Once renewed, the new Maintenance expiration date will be one or two years from the original Maintenance renewal expiration date (depending on the renewal SKU ordered).
Once the Maintenance expires, an "Expired" Maintenance price is available for VLA/EVLA customers who want to reinstate their expired Maintenance contract. The new Maintenance expiration date will be set to one or two years from the date of the Expired Maintenance order (depending on the Expired Maintenance SKU ordered).

If a customer's Maintenance expires and FileMaker announces the availability of an upgrade, the customer is no longer eligible for the Expired Maintenance price. The customer must purchase the product upgrade or (if they don't qualify for the upgrade version) new licenses.
When additional years of Maintenance are added to extend the expiration date of a line item on the same order, the seats extending the Maintenance expiration date do not count toward tier levels, minimum initial order quantity, or product discount levels.
When Maintenance is renewed for existing seats and new seats are ordered at the same time, these renewal seats AND new the seats do count toward tier levels, minimum initial order quantity, or product discount levels.
Customers ordering Maintenance Renewal for existing licenses and New licenses (which include Maintenance) at the same time, must submit two separate orders if the Maintenance renewal date for the existing licenses is not in the same billing quarter as the New licenses.
Customers who wish to renew Maintenance on multiple seats with multiple end dates must submit separate orders if the renewal dates are not in the same billing quarter.

VLA for Non-Profit - 501(c) (3)

Non-Profit discount pricing is available on FileMaker Pro ONLY for customers who can provide the reseller with proof of 501(c)(3) non profit status. (Resellers file the paperwork for audit purposes.) There is a single tier price point for FileMaker Pro New, Upgrade, and FileMaker Pro Maintenance. All other FileMaker products can be purchased from the Corp/Gov VLA tab.
Minimum initial purchase is 5 units; no minimum on re-orders. Re-orders use the same sku as a new order. The current VLA number must accompany a re-order if it is less than 5 seats. Non-Profit customers seeking large quantities of FileMaker Pro may find better discounts using the standard VLA corporate tier pricing.

Annual Volume License agreement (AVLA), Education Annual Volume License Agreement (EDU AVLA)

This is a contractual program where the customer signs an annual usage agreement. The annual fee is 1/3 rd the cost of a standard VLA/EVLA. The AVLA/EDU AVLA also includes free software upgrades during the contract period.
The minimum initial purchase requirement is 5 units; customers can mix & match products to reach the minimum. Customers can add additional seats at anytime during the period of the agreement with no minimums.
Customers do not own the licenses, so at the end of the year the AVLA/EDU AVLA customer can choose to renew the annual agreement for another year, purchase the software or de-install the software.
License keys for product installation are listed on the volume license download page.

Media and Documentation for Volume Licensing

Customers can purchase physical media for an additional fee; the skus are listed on the Media/Tech Support tab. The number of media sets ordered cannot exceed the number of seats for which you are licensed. These additional media sets do not count towards determining tier levels.
Documentation for all FileMaker products can be download at: www.filemaker.com/support/product/documentation.html
Licensing customers can downgrade FileMaker 10 licenses to versions 9, 8.5 & 8. Customers can purchase physical media for $20 SLP each; the skus are listed on the Media/Tech Support tab. The number of media sets ordered cannot exceed the number of seats for which you are licensed.
Customers purchasing FileMaker 10 shrink wrap product who wish to downgrade must contact FileMaker Customer Support at 800-325-2747. There will be a minimal charge for shipping and handling of the downgrade media.

Site License Agreement (SLA), Education Site License Agreement (ESLA)

FileMaker SLA/ESLA minimum order quantity is 25 seats.
SLA/ESLA includes one year of Maintenance.
Price is based on 100% of total seats for a company-wide deployment (as defined by a unique taxpayer ID or EIN number).
The SLA is a 100% attached Site-wide technology license for all CPU's or employees (whichever is less) in a company, subsidiary or standalone entity. An eligible site is defined as a whole company, subsidiary, or stand-alone entity with a unique taxpayer ID number or equivalent.
The ESLA is a 100% attached Site-wide technology license for all CPU's or Faculty/Staff (which ever is less) in an educational institution or standalone entity. An eligible site is defined as a whole educational institution or stand-alone entity with a unique taxpayer ID number or equivalent.
For Higher Education institutions, the ESLA program provides a 100% student usage license so that all enrolled students are licensed to use FileMaker Pro.
The SLA/ESLA contains the current shipping versions of FileMaker Pro, FileMaker Pro Advanced, FileMaker Server and FileMaker Server Advanced and includes one year of Maintenance for all products.
Mid-year reporting is not necessary under the SLA/ESLA as long as the total number of seats at a site does not grow more than 10% during the 1 year Maintenance term. Customers will need to pay, or true-up, on their expanded seats on the renewal date of the agreement. If a customer grows more than 10% during their agreement term, they are required to contact FileMaker to discuss what additional seats need to be purchased, based on their company's growth.
License keys for product installation are listed on the volume license download page.

Maintenance for SLA and ESLA

FileMaker Maintenance assures that customers will automatically get the latest FileMaker upgrades released throughout the period of their FileMaker Maintenance agreement. (FileMaker Maintenance does not include Technical Support)
SLA/ESLA Maintenance customers must renew their Maintenance prior to its expiration to take advantage of the "Renewal" Maintenance price. Once renewed, the new Maintenance expiration date will be one or two years from the original Maintenance renewal expiration date (depending on the renewal SKU ordered).
Once the Maintenance expires, an "Expired" Maintenance price is available for SLA/ESLA customers who want to reinstate their expired Maintenance contract. The new Maintenance expiration date will be set to one or two years from the date of the Expired Maintenance order (depending on the Expired Maintenance SKU ordered).
If Maintenance expires and FileMaker announces the availability of an upgrade, the customer is no longer eligible for the Expired Maintenance price. The customer must purchase new licenses under the SLA/ESLA program to participate in Maintenance.

Annual Site License Agreement (ASLA), Educational Annual Site License Agreement (EDU ASLA)

This is a contractual program where the customer signs an annual usage agreement. FileMaker ASLA/EDU ASLA minimum order quantity is 25 seats and includes free software upgrades during the contract period.
Price is based on 100% of total seats for a company-wide deployment (as defined by a unique taxpayer ID or EIN number).
The ASLA is a 100% attached Site-wide technology license for all CPU's or employees (whichever is less) in a company, subsidiary or standalone entity. An eligible site is defined as a whole company, subsidiary, or stand-alone entity with a unique taxpayer ID number or equivalent.
The EDU ASLA is a 100% attached Site-wide technology license for all CPU's or Faculty/Staff (which ever is less) in an educational institution or standalone entity. An eligible site is defined as a whole educational institution or stand-alone entity with a unique taxpayer ID number or equivalent.
For Higher Education institutions, the EDU ASLA program provides a 100% student usage license so that all enrolled students are licensed to use FileMaker Pro.

The ASLA/EDU ASLA contains the current shipping versions of FileMaker Pro, FileMaker Pro Advanced, FileMaker Server and FileMaker Server Advanced and includes one year of Maintenance for all products.
Mid-year reporting is not necessary under the ASLA/EDU ASLA as long as the total number of seats at a site does not grow more than 10% during the 1 year Maintenance term. Customers will need to pay, or true-up, on their expanded seats on the renewal date of the agreement. If a customer grows more than 10% during their agreement term, they are required to contact FileMaker to discuss what additional seats need to be added to the annual site license agreement, based on their company's growth.
Customers do not own the licenses, so at the end of the year the ASLA/EDU ASLA customer can choose to renew for the next year, purchase the software or de-install the software.
License keys for product installation are listed on the volume license download page.

Media and Documentation for Site Licensing

Customers can purchase physical media for an additional fee; the skus are listed on the Media/Tech Support tab. The number of media sets ordered cannot exceed the number of seats for which you are licensed. These additional media sets do not count towards determining tier levels.
Documentation for all FileMaker products can be download at: www.filemaker.com/support/product/documentation.html

Bento

The minimum initial order for Bento VLA is 10 seats of software licenses; pricing Tiers are listed on the VLA tab.
Bento licensing orders cannot be combined with other FileMaker licensing programs and must be on their own PO.
Customers cannot combine Bento with other FileMaker software products to reach the minimum volume requirement for each Tier.
Maintenance is not available for Bento licensing.

Bento K-12 School Site License

This Site License is an Agreement available only for U.S. and Canada, grade 1 to 12 school equivalent (ages 5 to 18 years) Education Institutions, permitting the installation of Bento on up to 500 computers owned or leased by the school for use by enrolled students, faculty, teaching assistants and administrators at a single site. In addition, the Agreement allows installation of the software on up to 50 additional computers under the direct control of faculty and teaching assistants for use at the site or elsewhere, solely for the purpose of creating and revising lessons for use in classrooms located at the site. This Site License can be purchased on it's own; it does not need to be purchased in conjuntion with an Edu SLA.

Technical Support Options

Priority Support is available through the FileMaker licensing program, but does not need to accompany a volume licensing order.
Priority Support offers customers an unlimited number of toll free priority access tech support calls for a 12 month period.
A separate Priority Support Order Form must be provided to FileMaker in addition to the Purchase Order. Program details and the Professional Support Order Form are available at http://www.filemaker.com/downloads/pdf/priority_support.pdf
FileMaker Priority Support is only for one subscriber per site. Additional subscribers at the same company site can be added for an additional fee. For more information, visit http://www.filemaker.com/support/
A 20% discount on Priority Support is available when purchased in combination with any licensing agreement. Please see the Media, Tech Support tab for skus and reference the "w/VLA" SKU for these orders.
A 20% discount is also available on renewal orders of Priority Support. Please list the customers' access code on the Priority Support Order form. See the Media, Tech Support tab for skus and reference the "w/VLA" SKU for these orders.

Discontinued SKUs

FileMaker, Inc. will accept volume license purchase orders from a distribution partner against discontinued skus for up to 5 business days after the release of new volume license skus.

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NEW FileMaker Shrink-wrap Offer

FREE FileMaker Graphics Pack with purchase and registration
For a limited time only – customers get the FileMaker Graphics Pack FREE when they purchase and register a qualifying FileMaker 10 product. Make your databases looks more polished than ever with a set of over 1,000 professionally designed icons and buttons – all free with purchase and registration!

Offer valid on purchases made between July 1, 2009 and September 18, 2009. Product registration must occur by September 24, 2009.
This promotion is valid in the U.S, Canada and Latin Am for customers who purchase and register FileMaker Pro 10, FileMaker Pro 10 Advanced, FileMaker Server 10, or FileMaker Server 10 Advanced. Volume licensing,
For more information, go to: http://www.filemakeroffer.com/graphicspack/resellers

NEW FileMaker VLA Intro Offer

Save on 5 or more new licenses of FileMaker Pro 10

Limited time offer! Buy from 5 to 24 new volume licenses of FileMaker Pro 10 and save an additional 8% off list

Offer valid in the U.S., Canada and Latin America on orders placed between July 1, 2009 and September 24,

NEW FileMaker VLA Bundle Offer

Get FileMaker FileMaker Pro plus FileMaker Server and save!

Specially priced bundles of FileMaker Pro 10 + FileMaker Server 10 help groups succeed. Choose from 5-user, 10-user, and 25-seats of FileMaker Pro 10. All three bundles also include a copy of FileMaker Server 10

FileMaker bundle part numbers are on the VLA and EDU VLA tabs of the price list.

Offer valid in the U.S., Canada and Latin America on orders placed between July 1, 2009 and September 24,

FileMaker Maintenance Renewal Offer

Customers can get 25% off any NEW licenses of FileMaker Pro, FileMaker Pro Advanced, FileMaker Server or FileMaker Server Advanced with FileMaker Maintenance renewal orders. Promo skus are on the VLA, EDU VLA and NP VLA tabs. Offer expires September 26, 2009.
Terms and Conditions: New licenses must be ordered at the same time as the Maintenance renewal. Offer is not valid for upgrades, annual volume license, annual site license, site license, solution bundle agreements, and

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CORPORATE/GOVT BOX

EST. SHIP DATE	VERSION	TYPE	LANGUAGE	SKU	SKU DESCRIPTION	SLP
FILEMAKER PRO 10						
1/5/09	10	NEW	US ENGLISH	TT759LL/A	FILEMAKER PRO 10	$299.00
2/9/09	10	NEW	SPANISH	TT759E/A	FILEMAKER PRO 10	$299.00
1/5/09	10	NEW	FRENCH	TT759F/A	FILEMAKER PRO 10	$299.00
1/5/09	10	UPG	US ENGLISH	TT760LL/A	FILEMAKER PRO 10 UPG	$179.00
2/9/09	10	UPG	SPANISH	TT760E/A	FILEMAKER PRO 10 UPG	$179.00
1/5/09	10	UPG	FRENCH	TT760F/A	FILEMAKER PRO 10 UPG	$179.00
1/5/09	10	NEW	US ENGLISH	TT762LL/A	FILEMAKER PRO 10 5U LIC PK	$1,196.00
2/9/09	10	NEW	SPANISH	TT762E/A	FILEMAKER PRO 10 5U LIC PK	$1,196.00
1/5/09	10	NEW	FRENCH	TT762F/A	FILEMAKER PRO 10 5U LIC PK	$1,196.00
1/5/09	10	UPG	US ENGLISH	TT763LL/A	FILEMAKER PRO 10 5U LIC PK UPG	$716.00
2/9/09	10	UPG	SPANISH	TT763E/A	FILEMAKER PRO 10 5U LIC PK UPG	$716.00
1/5/09	10	UPG	FRENCH	TT763F/A	FILEMAKER PRO 10 5U LIC PK UPG	$716.00
FILEMAKER PRO 10 ADVANCED						
1/5/09	10	NEW	US ENGLISH	TT767LL/A	FILEMAKER PRO 10 ADV	$499.00
2/9/09	10	NEW	SPANISH	TT767E/A	FILEMAKER PRO 10 ADV	$499.00
1/5/09	10	NEW	FRENCH	TT767F/A	FILEMAKER PRO 10 ADV	$499.00
1/5/09	10	UPG	US ENGLISH	TT768LL/A	FILEMAKER PRO 10 ADV UPG	$299.00
2/9/09	10	UPG	SPANISH	TT768E/A	FILEMAKER PRO 10 ADV UPG	$299.00
1/5/09	10	UPG	FRENCH	TT768F/A	FILEMAKER PRO 10 ADV UPG	$299.00
FILEMAKER SERVER 10						
1/5/09	10	NEW	US ENGLISH	TT771LL/A	FILEMAKER SERVER 10	$999.00
1/5/09	10	NEW	FRENCH	TT771F/A	FILEMAKER SERVER 10	$999.00
1/5/09	10	UPG	US ENGLISH	TT772LL/A	FILEMAKER SERVER 10 UPG	$599.00
1/5/09	10	UPG	FRENCH	TT772F/A	FILEMAKER SERVER 10 UPG	$599.00
FILEMAKER SERVER 10 ADVANCED						
1/5/09	10	NEW	US ENGLISH	TT776LL/A	FILEMAKER SERVER 10 ADV	$2,999.00
1/5/09	10	NEW	FRENCH	TT776F/A	FILEMAKER SERVER 10 ADV	$2,999.00
1/5/09	10	UPG	US ENGLISH	TT777LL/A	FILEMAKER SERVER 10 ADV UPG	$1,799.00
1/5/09	10	UPG	FRENCH	TT777F/A	FILEMAKER SERVER 10 ADV UPG	$1,799.00
BENTO 2						
10/28/08	2.0	NEW	US ENGLISH	TS971LL/A	BENTO 2	$49.00
10/28/08	2.0	NEW	US ENGLISH	TS973LL/A	BENTO 2 FAMILY PACK	$99.00
10/28/08	2.0	NEW	SPANISH	TS971E/A	BENTO 2	$49.00
10/28/08	2.0	NEW	SPANISH	TS973E/A	BENTO 2 FAMILY PACK	$99.00
10/28/08	2.0	NEW	FRENCH	TS971F/A	BENTO 2	$49.00
10/28/08	2.0	NEW	FRENCH	TS973F/A	BENTO 2 FAMILY PACK	$99.00

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EDUCATION BOX

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FILEMAKER PRO 10 EDUCATION						
1/5/09	10	NEW	US ENGLISH	TT761LL/A	FILEMAKER PRO 10 EDU	$179.00
2/9/09	10	NEW	SPANISH	TT761E/A	FILEMAKER PRO 10 EDU	$179.00
1/5/09	10	NEW	FRENCH	TT761F/A	FILEMAKER PRO 10 EDU	$179.00
1/5/09	10	NEW	US ENGLISH	TT764LL/A	FILEMAKER PRO 10 5U LIC PK EDU	$716.00
2/9/09	10	NEW	SPANISH	TT764E/A	FILEMAKER PRO 10 5U LIC PK EDU	$716.00
1/5/09	10	NEW	FRENCH	TT764F/A	FILEMAKER PRO 10 5U LIC PK EDU	$716.00
FILEMAKER PRO 10 ADVANCED EDUCATION						
1/5/09	10	NEW	US ENGLISH	TT769LL/A	FILEMAKER PRO 10 ADV EDU	$299.00
2/9/09	10	NEW	SPANISH	TT769E/A	FILEMAKER PRO 10 ADV EDU	$299.00
1/5/09	10	NEW	FRENCH	TT769F/A	FILEMAKER PRO 10 ADV EDU	$299.00
FILEMAKER SERVER 10 EDUCATION						
1/5/09	10	NEW	US ENGLISH	TT773LL/A	FILEMAKER SERVER 10 EDU	$599.00
1/5/09	10	NEW	FRENCH	TT773F/A	FILEMAKER SERVER 10 EDU	$599.00
FILEMAKER SERVER 10 ADVANCED EDUCATION						
1/5/09	10	NEW	US ENGLISH	TT778LL/A	FILEMAKER SERVER 10 ADV EDU	$1,799.00
1/5/09	10	NEW	FRENCH	TT778F/A	FILEMAKER SERVER 10 ADV EDU	$1,799.00

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CORPORATE/GOVT VOLUME LICENSE AGREEMENT (VLA)

	VERSION	TYPE	LANGUAGE	SKU	DESCRIPTION	TIERS	SLP
FILEMAKER 10 PROMO VLA BUNDLES							
FILEMAKER 10 INTRO PROMO BUNDLE INCLUDES: 5 PRO + 1 SERVER + 1 YEAR MAINTENANCE							
NEW PROMO	10	NEW	INT'L	TW574LL/A	FM10 INTRO PROMO BUNDLE; 5 PRO+1SVR+1YR MNT		$2,195.00
FILEMAKER 10 INTRO PROMO BUNDLE INCLUDES: 10 PRO + 1 SERVER + 1 YEAR MAINTENANCE							
NEW PROMO	10	NEW	INT'L	TW575LL/A	FM10 INTRO PROMO BUNDLE; 10 PRO+1SVR+1YR MNT		$3,495.00
FILEMAKER 10 INTRO PROMO BUNDLE INCLUDES: 25 PRO + 1 SERVER + 1 YEAR MAINTENANCE							
NEW PROMO	10	NEW	INT'L	TW577LL/A	FM10 INTRO PROMO BUNDLE; 25 PRO+1SVR+1YR MNT		$6,895.00
FILEMAKER PRO 10 INTRO PROMO OFFER / GET 8% OFF NORMAL TIER 1 PRICING							
NEW PROMO	10	NEW	INT'L	TT313LL/A	INTRO PROMO FM PRO 10 VLA+1YR MNT	5-24 SEATS	$263.00
FILEMAKER PRO 10 INTRO PROMO 5-PACK / GET 8% OFF NORMAL TIER 1 PRICING							
NEW PROMO	10	NEW	INT'L	TT308LL/A	INTRO PROMO 5-PACK FM PRO 10 VLA + 1 YR MNT		$1,315.00
FILEMAKER PRO 10 VLA WITH ONE YEAR MAINTENANCE							
NEW TIER	10	NEW	INT'L	TU714LL/A	FM PRO 10 VLA+1YR MNT T0	1-4 SEATS (REORDERS ONLY)	$299.00
NEW TIER	10	NEW	INT'L	TU715LL/A	FM PRO 10 VLA+1YR MNT T1	5-24 SEATS	$285.00
	10	NEW	INT'L	TU716LL/A	FM PRO 10 VLA+1YR MNT T2	25-49 SEATS	$263.00
	10	NEW	INT'L	TU626LL/A	FM PRO 10 VLA+1YR MNT T3	50-99 SEATS	$241.00
	10	NEW	INT'L	TU627LL/A	FM PRO 10 VLA+1YR MNT T4	100-249 SEATS	$219.00
	10	NEW	INT'L	TU628LL/A	FM PRO 10 VLA+1YR MNT T5	250-499 SEATS	$197.00
	10	NEW	INT'L	TU629LL/A	FM PRO 10 VLA+1YR MNT T6	500-999 SEATS	$175.00
	10	NEW	INT'L	TU630LL/A	FM PRO 10 VLA+1YR MNT T7	1,000-4,999 SEATS	$153.00
FILEMAKER PRO PROMO SKUS - TO BE ORDERED WITH MAINTENANCE RENEWALS ONLY							
NEW TIER	10	NEW	INT'L	TT208LL/A	PROMO FM PRO 10 VLA+1YR MNT T0	1-4 SEATS (REORDERS ONLY)	$224.25
NEW TIER	10	NEW	INT'L	TT209LL/A	PROMO FM PRO 10 VLA+1YR MNT T1	5-24 SEATS	$213.75
	10	NEW	INT'L	TT210LL/A	PROMO FM PRO 10 VLA+1YR MNT T2	25-49 SEATS	$197.25
	10	NEW	INT'L	TT211LL/A	PROMO FM PRO 10 VLA+1YR MNT T3	50-99 SEATS	$180.75
	10	NEW	INT'L	TT212LL/A	PROMO FM PRO 10 VLA+1YR MNT T4	100-249 SEATS	$164.25
	10	NEW	INT'L	TT213LL/A	PROMO FM PRO 10 VLA+1YR MNT T5	250-499 SEATS	$147.75
	10	NEW	INT'L	TT214LL/A	PROMO FM PRO 10 VLA+1YR MNT T6	500-999 SEATS	$131.25
	10	NEW	INT'L	TT215LL/A	PROMO FM PRO 10 VLA+1YR MNT T7	1,000-4,999 SEATS	$114.75
FILEMAKER PRO 10 VLA UPGRADE WITH ONE YEAR MAINTENANCE							
NEW TIER	10	UPG	INT'L	TU631LL/A	FM PRO 10 VLA+1YR MNT T0 UPG	1-4 SEATS (REORDERS ONLY)	$180.00
NEW TIER	10	UPG	INT'L	TU632LL/A	FM PRO 10 VLA+1YR MNT T1 UPG	5-24 SEATS	$171.00
	10	UPG	INT'L	TU633LL/A	FM PRO 10 VLA+1YR MNT T2 UPG	25-49 SEATS	$158.00
	10	UPG	INT'L	TU591LL/A	FM PRO 10 VLA+1YR MNT T3 UPG	50-99 SEATS	$145.00
	10	UPG	INT'L	TU592LL/A	FM PRO 10 VLA+1YR MNT T4 UPG	100-249 SEATS	$132.00
	10	UPG	INT'L	TU593LL/A	FM PRO 10 VLA+1YR MNT T5 UPG	250-499 SEATS	$119.00
	10	UPG	INT'L	TU594LL/A	FM PRO 10 VLA+1YR MNT T6 UPG	500-999 SEATS	$105.00
	10	UPG	INT'L	TU595LL/A	FM PRO 10 VLA+1YR MNT T7 UPG	1,000-4,999 SEATS	$92.00
FILEMAKER PRO VLA MAINTENANCE							
NEW TIER	MNT	MNT	INT'L	TU687LL/A	FM PRO 1YR VLA MNT T0	1-4 SEATS (REORDERS ONLY)	$60.00
NEW TIER	MNT	MNT	INT'L	TU688LL/A	FM PRO 1YR VLA MNT T1	5-24 SEATS	$57.00
	MNT	MNT	INT'L	TU689LL/A	FM PRO 1YR VLA MNT T2	25-49 SEATS	$53.00
	MNT	MNT	INT'L	TU690LL/A	FM PRO 1YR VLA MNT T3	50-99 SEATS	$49.00
	MNT	MNT	INT'L	TU691LL/A	FM PRO 1YR VLA MNT T4	100-249 SEATS	$44.00
	MNT	MNT	INT'L	TU692LL/A	FM PRO 1YR VLA MNT T5	250-499 SEATS	$40.00
	MNT	MNT	INT'L	TU693LL/A	FM PRO 1YR VLA MNT T6	500-999 SEATS	$35.00
	MNT	MNT	INT'L	TU694LL/A	FM PRO 1YR VLA MNT T7	1,000-4,999 SEATS	$31.00
NEW TIER	MNT	MNT	INT'L	TU596LL/A	FM PRO 2YR VLA MNT T0	1-4 SEATS (REORDERS ONLY)	$108.00
NEW TIER	MNT	MNT	INT'L	TU597LL/A	FM PRO 2YR VLA MNT T1	5-24 SEATS	$103.00
	MNT	MNT	INT'L	TU598LL/A	FM PRO 2YR VLA MNT T2	25-49 SEATS	$96.00
	MNT	MNT	INT'L	TU599LL/A	FM PRO 2YR VLA MNT T3	50-99 SEATS	$89.00
	MNT	MNT	INT'L	TU600LL/A	FM PRO 2YR VLA MNT T4	100-249 SEATS	$80.00
	MNT	MNT	INT'L	TU601LL/A	FM PRO 2YR VLA MNT T5	250-499 SEATS	$72.00
	MNT	MNT	INT'L	TU634LL/A	FM PRO 2YR VLA MNT T6	500-999 SEATS	$63.00
	MNT	MNT	INT'L	TU635LL/A	FM PRO 2YR VLA MNT T7	1,000-4,999 SEATS	$56.00
NEW TIER	MNT	MNT	INT'L	TU679LL/A	FM PRO 1YR EXP VLA MNT T0	1-4 SEATS (REORDERS ONLY)	$120.00
NEW TIER	MNT	MNT	INT'L	TU680LL/A	FM PRO 1YR EXP VLA MNT T1	5-24 SEATS	$114.00
	MNT	MNT	INT'L	TU681LL/A	FM PRO 1YR EXP VLA MNT T2	25-49 SEATS	$106.00
	MNT	MNT	INT'L	TU682LL/A	FM PRO 1YR EXP VLA MNT T3	50-99 SEATS	$97.00
	MNT	MNT	INT'L	TU683LL/A	FM PRO 1YR EXP VLA MNT T4	100-249 SEATS	$88.00
	MNT	MNT	INT'L	TU684LL/A	FM PRO 1YR EXP VLA MNT T5	250-499 SEATS	$79.00
	MNT	MNT	INT'L	TU685LL/A	FM PRO 1YR EXP VLA MNT T6	500-999 SEATS	$70.00
	MNT	MNT	INT'L	TU686LL/A	FM PRO 1YR EXP VLA MNT T7	1,000-4,999 SEATS	$62.00
FILEMAKER PRO 10 ADVANCED VLA WITH ONE YEAR MAINTENANCE							
	10	NEW	INT'L	TU695LL/A	FM PRO 10 ADV VLA+1YR MNT	ALL TIERS	$439.00
	10	UPG	INT'L	TU696LL/A	FM PRO 10 ADV VLA UPG+1YR MNT	ALL TIERS	$264.00
	10	NEW	INT'L	TT094LL/A	FM PRO 10 ADV VLA TRADEUP+1YR MNT	ALL TIERS	$264.00
FILEMAKER PRO ADVANCED PROMO SKU - TO BE ORDERED WITH MAINTENANCE RENEWALS ONLY							
	10	NEW	INT'L	TT233LL/A	PROMO FM PRO 10 ADV VLA+1YR MNT	ALL TIERS	$329.25

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CORPORATE/GOVT VOLUME LICENSE AGREEMENT (VLA)

VERSION	TYPE	LANGUAGE	SKU	DESCRIPTION	TIERS	SLP
FILEMAKER PRO ADVANCED VLA MAINTENANCE						
MNT	MNT	INT'L	TU636LL/A	FM PRO ADV VLA 1YR MNT	ALL TIERS	$88.00
MNT	MNT	INT'L	TU638LL/A	FM PRO ADV VLA 2YR MNT	ALL TIERS	$159.00
MNT	MNT	INT'L	TU637LL/A	FM PRO ADV VLA 1YR EXP MNT	ALL TIERS	$176.00
FILEMAKER SERVER 10 VLA WITH ONE YEAR MAINTENANCE						
10	NEW	INT'L	TU645LL/A	FM SERVER 10 VLA+1YR MNT	ALL TIERS	$879.00
10	UPG	INT'L	TU646LL/A	FM SERVER 10 VLA UPG+1YR MNT	ALL TIERS	$528.00
FILEMAKER SERVER PROMO SKU - TO BE ORDERED WITH MAINTENANCE RENEWALS ONLY						
10	NEW	INT'L	TT234LL/A	PROMO FM SERVER 10 VLA+1YR MNT	ALL TIERS	$659.25
FILEMAKER SERVER VLA MAINTENANCE						
MNT	MNT	INT'L	TU648LL/A	FM SERVER 1YR MNT	ALL TIERS	$176.00
MNT	MNT	INT'L	TU649LL/A	FM SERVER 2YR MNT	ALL TIERS	$317.00
MNT	MNT	INT'L	TU647LL/A	FM SERVER 1YR EXP MNT	ALL TIERS	$352.00
FILEMAKER SERVER 10 ADVANCED VLA WITH ONE YEAR MAINTENANCE						
10	NEW	INT'L	TU642LL/A	FM SVR 10 ADV VLA+1YR MNT	ALL TIERS	$2,640.00
10	UPG	INT'L	TU643LL/A	FM SVR 10 ADV VLA UPG+1YR MNT	ALL TIERS	$1,584.00
FILEMAKER SERVER ADVANCED PROMO SKU - TO BE ORDERED WITH MAINTENANCE RENEWALS ONLY						
10	NEW	INT'L	TT235LL/A	PROMO FM SERVER 10 ADV VLA+1YR MNT	ALL TIERS	$1,980.00
FILEMAKER SERVER ADVANCED VLA MAINTENANCE						
MNT	MNT	INT'L	TU640LL/A	FM SVR ADV 1YR VLA MNT	ALL TIERS	$528.00
MNT	MNT	INT'L	TU641LL/A	FM SVR ADV 2YR VLA MNT	ALL TIERS	$950.00
MNT	MNT	INT'L	TU639LL/A	FM SVR ADV 1YR VLA EXP MNT	ALL TIERS	$1,056.00
BENTO 2						
2	NEW	INT'L	TS986LL/A	BENTO 2 VLA 10-99 LIC	10-99 SEATS	$44.00
2	NEW	INT'L	TS985LL/A	BENTO 2 VLA 100-999 LIC	100-999 SEATS	$39.00
2	NEW	INT'L	TS984LL/A	BENTO 2 VLA 1000+ LIC	1000+ SEATS	$34.00

BENTO 2 VLA CANNOT BE COMBINED WITH OTHER FILEMAKER VLA TO REACH TIERS AND IT MUST BE ON A SEPARATE PO

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EDUCATION VOLUME LICENSE AGREEMENT (EVLA)

	VERSION	TYPE	LANGUAGE	SKU	DESCRIPTION	TIERS	SLP
FILEMAKER 10 PROMO VLA BUNDLES FOR EDUCATION							
FILEMAKER 10 INTRO PROMO BUNDLE INCLUDES: 5 PRO + 1 SERVER + 1 YEAR MAINTENANCE EDU							
NEW PROMO	10	NEW	INT'L	TW579LL/A	FM10 INTRO PROMO BUNDLE; 5 PRO+1SVR+1YR MNT EDU		$1,295.00
FILEMAKER 10 INTRO PROMO BUNDLE INCLUDES: 10 PRO + 1 SERVER + 1 YEAR MAINTENANCE EDU							
NEW PROMO	10	NEW	INT'L	TW580LL/A	FM10 INTRO PROMO BUNDLE; 10 PRO+1SVR+1YR MNT EDU		$2,095.00
FILEMAKER 10 INTRO PROMO BUNDLE INCLUDES: 25 PRO + 1 SERVER + 1 YEAR MAINTENANCE EDU							
NEW PROMO	10	NEW	INT'L	TW582LL/A	FM10 INTRO PROMO BUNDLE; 25 PRO+1SVR+1YR MNT EDU		$4,095.00
FILEMAKER PRO 10 INTRO PROMO OFFER - EDUCATION / GET 8% OFF NORMAL TIER 1 PRICING							
NEW PROMO	10	NEW	INT'L	TT314LL/A	INTRO PROMO FM PRO 10 VLA+1YR MNT EDU	5-24 SEATS	$158.00
FILEMAKER PRO 10 INTRO PROMO 5-PACK - EDUCATION / GET 8% OFF NORMAL TIER 1 PRICING							
NEW PROMO	10	NEW	INT'L	TT310LL/A	INTRO PROMO 5-PACK FM PRO 10 VLA+1 YR MNT EDU		$790.00
FILEMAKER PRO 10 VLA WITH ONE YEAR MAINTENANCE - EDUCATION							
NEW TIER	10	NEW	INT'L	TU529LL/A	FM PRO 10 VLA+1YR MNT T0 EDU	1-4 SEATS (REORDERS ONLY)	$179.00
NEW TIER	10	NEW	INT'L	TU531LL/A	FM PRO 10 VLA+1YR MNT T1 EDU	5-24 SEATS	$171.00
	10	NEW	INT'L	TU533LL/A	FM PRO 10 VLA+1YR MNT T2 EDU	25-49 SEATS	$158.00
	10	NEW	INT'L	TU534LL/A	FM PRO 10 VLA+1YR MNT T3 EDU	50-99 SEATS	$145.00
	10	NEW	INT'L	TU535LL/A	FM PRO 10 VLA+1YR MNT T4 EDU	100-249 SEATS	$132.00
	10	NEW	INT'L	TU536LL/A	FM PRO 10 VLA+1YR MNT T5 EDU	250-499 SEATS	$119.00
	10	NEW	INT'L	TU537LL/A	FM PRO 10 VLA+1YR MNT T6 EDU	500-999 SEATS	$105.00
	10	NEW	INT'L	TU538LL/A	FM PRO 10 VLA+1YR MNT T7 EDU	1,000-4,999 SEATS	$92.00
FILEMAKER PRO EDUCATION PROMO SKUS - TO BE ORDERED WITH MAINTENANCE RENEWALS ONLY							
NEW TIER	10	NEW	INT'L	TT216LL/A	PROMO FM PRO 10 VLA+1YR MNT T0 EDU	1-4 SEATS (REORDERS ONLY)	$134.25
NEW TIER	10	NEW	INT'L	TT217LL/A	PROMO FM PRO 10 VLA+1YR MNT T1 EDU	5-24 SEATS	$128.25
	10	NEW	INT'L	TT218LL/A	PROMO FM PRO 10 VLA+1YR MNT T2 EDU	25-49 SEATS	$118.50
	10	NEW	INT'L	TT219LL/A	PROMO FM PRO 10 VLA+1YR MNT T3 EDU	50-99 SEATS	$108.75
	10	NEW	INT'L	TT220LL/A	PROMO FM PRO 10 VLA+1YR MNT T4 EDU	100-249 SEATS	$99.00
	10	NEW	INT'L	TT221LL/A	PROMO FM PRO 10 VLA+1YR MNT T5 EDU	250-499 SEATS	$89.25
	10	NEW	INT'L	TT222LL/A	PROMO FM PRO 10 VLA+1YR MNT T6 EDU	500-999 SEATS	$78.75
	10	NEW	INT'L	TT223LL/A	PROMO FM PRO 10 VLA+1YR MNT T7 EDU	1,000-4,999 SEATS	$69.00
FILEMAKER PRO 10 VLA UPGRADE WITH ONE YEAR MAINTENANCE - EDUCATION							
NEW TIER	10	UPG	INT'L	TU539LL/A	FM PRO 10 VLA+1YR MNT T0 UPG EDU	1-4 SEATS (REORDERS ONLY)	$108.00
NEW TIER	10	UPG	INT'L	TU540LL/A	FM PRO 10 VLA+1YR MNT T1 UPG EDU	5-24 SEATS	$103.00
	10	UPG	INT'L	TU541LL/A	FM PRO 10 VLA+1YR MNT T2 UPG EDU	25-49 SEATS	$95.00
	10	UPG	INT'L	TU543LL/A	FM PRO 10 VLA+1YR MNT T3 UPG EDU	50-99 SEATS	$87.00
	10	UPG	INT'L	TU544LL/A	FM PRO 10 VLA+1YR MNT T4 UPG EDU	100-249 SEATS	$80.00
	10	UPG	INT'L	TU545LL/A	FM PRO 10 VLA+1YR MNT T5 UPG EDU	250-499 SEATS	$72.00
	10	UPG	INT'L	TU546LL/A	FM PRO 10 VLA+1YR MNT T6 UPG EDU	500-999 SEATS	$63.00
	10	UPG	INT'L	TU547LL/A	FM PRO 10 VLA+1YR MNT T7 UPG EDU	1,000-4,999 SEATS	$56.00
FILEMAKER PRO VLA MAINTENANCE - EDUCATION							
NEW TIER	MNT	MNT	INT'L	TM035LL/A	FM PRO 1YR MNT T0 EDU	1-4 SEATS (REORDERS ONLY)	$37.00
NEW TIER	MNT	MNT	INT'L	TM036LL/A	FM PRO 1YR MNT T1 EDU	5-24 SEATS	$35.00
	MNT	MNT	INT'L	TM037LL/A	FM PRO 1YR MNT T2 EDU	25-49 SEATS	$32.00
	MNT	MNT	INT'L	TM038LL/A	FM PRO 1YR MNT T3 EDU	50-99 SEATS	$29.00
	MNT	MNT	INT'L	TM039LL/A	FM PRO 1YR MNT T4 EDU	100-249 SEATS	$27.00
	MNT	MNT	INT'L	TM040LL/A	FM PRO 1YR MNT T5 EDU	250-499 SEATS	$24.00
	MNT	MNT	INT'L	TM041LL/A	FM PRO 1YR MNT T6 EDU	500-999 SEATS	$21.00
	MNT	MNT	INT'L	TM042LL/A	FM PRO 1YR MNT T7 EDU	1,000-4,999 SEATS	$19.00
NEW TIER	MNT	MNT	INT'L	TM043LL/A	FM PRO 2YR MNT T0 EDU	1-4 SEATS (REORDERS ONLY)	$67.00
NEW TIER	MNT	MNT	INT'L	TM044LL/A	FM PRO 2YR MNT T1 EDU	5-24 SEATS	$63.00
	MNT	MNT	INT'L	TM045LL/A	FM PRO 2YR MNT T2 EDU	25-49 SEATS	$58.00
	MNT	MNT	INT'L	TM046LL/A	FM PRO 2YR MNT T3 EDU	50-99 SEATS	$53.00
	MNT	MNT	INT'L	TM047LL/A	FM PRO 2YR MNT T4 EDU	100-249 SEATS	$49.00
	MNT	MNT	INT'L	TM048LL/A	FM PRO 2YR MNT T5 EDU	250-499 SEATS	$44.00
	MNT	MNT	INT'L	TM049LL/A	FM PRO 2YR MNT T6 EDU	500-999 SEATS	$38.00
	MNT	MNT	INT'L	TM050LL/A	FM PRO 2YR MNT T7 EDU	1,000-4,999 SEATS	$35.00
NEW TIER	MNT	MNT	INT'L	TM051LL/A	FM PRO 1YR EXP MNT T0 EDU	1-4 SEATS (REORDERS ONLY)	$74.00
NEW TIER	MNT	MNT	INT'L	TM052LL/A	FM PRO 1YR EXP MNT T1 EDU	5-24 SEATS	$69.00
	MNT	MNT	INT'L	TM053LL/A	FM PRO 1YR EXP MNT T2 EDU	25-49 SEATS	$64.00
	MNT	MNT	INT'L	TM054LL/A	FM PRO 1YR EXP MNT T3 EDU	50-99 SEATS	$58.00
	MNT	MNT	INT'L	TM055LL/A	FM PRO 1YR EXP MNT T4 EDU	100-249 SEATS	$53.00
	MNT	MNT	INT'L	TM056LL/A	FM PRO 1YR EXP MNT T5 EDU	250-499 SEATS	$48.00
	MNT	MNT	INT'L	TM057LL/A	FM PRO 1YR EXP MNT T6 EDU	500-999 SEATS	$42.00
	MNT	MNT	INT'L	TM058LL/A	FM PRO 1YR EXP MNT T7 EDU	1,000-4,999 SEATS	$37.00
FILEMAKER PRO 10 ADVANCED VLA WITH ONE YEAR MAINTENANCE - EDUCATION							
	10	NEW	INT'L	TU525LL/A	FM PRO 10 ADV VLA+1YR MNT EDU	ALL TIERS	$264.00
	10	UPG	INT'L	TU527LL/A	FM PRO 10 ADV VLA UPG+1YR MNT EDU	ALL TIERS	$159.00
	10	NEW	INT'L	TM645LL/A	FM PRO 10 ADV VLA TRADEUP+1YR MNT EDU	ALL TIERS	$159.00
FILEMAKER PRO ADVANCED EDUCATION PROMO SKU - TO BE ORDERED WITH MAINTENANCE RENEWALS ONLY							
	10	NEW	INT'L	TT236LL/A	PROMO FM PRO 10 ADV VLA+1YR MNT EDU	ALL TIERS	$198.00

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EDUCATION VOLUME LICENSE AGREEMENT (EVLA)

VERSION	TYPE	LANGUAGE	SKU	DESCRIPTION	TIERS	SLP
FILEMAKER PRO ADVANCED VLA MAINTENANCE - EDUCATION						
MNT	MNT	INT'L	TN261LL/A	FM PRO ADV 1YR MNT EDU	ALL TIERS	$53.00
MNT	MNT	INT'L	TN262LL/A	FM PRO ADV 2YR MNT EDU	ALL TIERS	$96.00
MNT	MNT	INT'L	TN263LL/A	FM PRO ADV 1YR EXP MNT EDU	ALL TIERS	$106.00
FILEMAKER SERVER 10 VLA WITH ONE YEAR MAINTENANCE - EDUCATION						
10	NEW	INT'L	TU549LL/A	FM SERVER 10 VLA+1YR MNT EDU	ALL TIERS	$528.00
10	UPG	INT'L	TU550LL/A	FM SERVER 10 VLA UPG+1YR MNT EDU	ALL TIERS	$317.00
FILEMAKER SERVER EDUCATION PROMO SKU - TO BE ORDERED WITH MAINTENANCE RENEWALS ONLY						
10	NEW	INT'L	TT237LL/A	PROMO FM SERVER 10 VLA+1YR MNT EDU	ALL TIERS	$396.00
FILEMAKER SERVER VLA MAINTENANCE - EDUCATION						
MNT	MNT	INT'L	TN264LL/A	FM SERVER 1YR MNT EDU	ALL TIERS	$106.00
MNT	MNT	INT'L	TN265LL/A	FM SERVER 2YR MNT EDU	ALL TIERS	$191.00
MNT	MNT	INT'L	TN266LL/A	FM SERVER 1YR EXP MNT EDU	ALL TIERS	$212.00
FILEMAKER SERVER 10 ADVANCED VLA WITH ONE YEAR MAINTENANCE - EDUCATION						
10	NEW	INT'L	TU955LL/A	FM SVR 10 ADV VLA+1YR MNT EDU	ALL TIERS	$1,584.00
10	UPG	INT'L	TU956LL/A	FM SVR 10 ADV VLA UPG+1YR MNT EDU	ALL TIERS	$950.00
FILEMAKER SERVER ADVANCED EDUCATION PROMO SKU - TO BE ORDERED WITH MAINTENANCE RENEWALS ONLY						
10	NEW	INT'L	TT238LL/A	PROMO FM SERVER 10 ADV VLA+1YR MNT EDU	ALL TIERS	$1,188.00
FILEMAKER SERVER ADVANCED VLA MAINTENANCE - EDUCATION						
MNT	MNT	INT'L	TN267LL/A	FM SERVER ADV 1YR MNT EDU	ALL TIERS	$317.00
MNT	MNT	INT'L	TN268LL/A	FM SERVER ADV 2YR MNT EDU	ALL TIERS	$571.00
MNT	MNT	INT'L	TN269LL/A	FM SERVER ADV 1YR EXP MNT EDU	ALL TIERS	$634.00
BENTO 2						
2	NEW	INT'L	TS983LL/A	BENTO 2 VLA 10-99 LIC EDU	10-99 SEATS	$29.00
2	NEW	INT'L	TS982LL/A	BENTO 2 VLA 100-999 LIC EDU	100-999 SEATS	$19.00
2	NEW	INT'L	TS981LL/A	BENTO 2 VLA 1000+ LIC EDU	1000+ SEATS	$9.00

BENTO 2 VLA CANNOT BE COMBINED WITH OTHER FILEMAKER VLA TO REACH TIERS AND IT MUST BE ON A SEPARATE PO

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NON-PROFIT VOLUME LICENSE AGREEMENT (NPVLA)

	VERSION	TYPE	LANGUAGE	SKU	DESCRIPTION	SLP
FILEMAKER PRO 10 VLA WITH ONE YEAR MAINTENANCE - NON PROFIT						
NEW MIN.	10	NEW	INT'L	TT115LL/A	FM PRO 10 NONPROFIT VLA+1YR MNT	$175.00
FILEMAKER PRO 10 VLA UPGRADE WITH ONE YEAR MAINTENANCE - NON PROFIT						
	10	UPG	INT'L	TT116LL/A	FM PRO 10 NONPROFIT VLA+1YR MNT UPG	$105.00
FILEMAKER PRO VLA MAINTENANCE - NON PROFIT						
	MNT	MNT	INT'L	TK546LL/A	FM PRO NONPROFIT 1YR MNT	$35.00
	MNT	MNT	INT'L	TK547LL/A	FM PRO NONPROFIT 2YR MNT	$63.00
	MNT	MNT	INT'L	TK548LL/A	FM PRO NONPROFIT 1YR EXP MNT	$70.00

QUALIFIED CUSTOMERS MUST MEET THE MINIMUM INITIAL ORDER QTY OF 5 UNITS FOR THIS FILEMAKER NON PROFIT LICENSING PROGRAM

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CORPORATE/GOVT ANNUAL VOLUME LICENSE AGREEMENT (AVLA)

	VERSION	TYPE	LANGUAGE	SKU	DESCRIPTION	TIERS	SLP
FILEMAKER PRO 10 AVLA							
NEW TIER	10	NEW	INT'L	TT077LL/A	FM PRO 10 AVLA T0	1-4 SEATS (REORDERS ONLY)	$99.67
NEW TIER	10	NEW	INT'L	TT078LL/A	FM PRO 10 AVLA T1	5-24 SEATS	$95.00
	10	NEW	INT'L	TT079LL/A	FM PRO 10 AVLA T2	25-49 SEATS	$87.67
	10	NEW	INT'L	TT080LL/A	FM PRO 10 AVLA T3	50-99 SEATS	$80.33
	10	NEW	INT'L	TT081LL/A	FM PRO 10 AVLA T4	100-249 SEATS	$73.00
	10	NEW	INT'L	TT082LL/A	FM PRO 10 AVLA T5	250-499 SEATS	$65.67
	10	NEW	INT'L	TT083LL/A	FM PRO 10 AVLA T6	500-999 SEATS	$58.33
	10	NEW	INT'L	TT084LL/A	FM PRO 10 AVLA T7	1000-4999 SEATS	$51.00
	10	NEW	INT'L	TT085LL/A	FM PRO 10 AVLA T8	5000-9999 SEATS	$43.67
FILEMAKER PRO 10 ADVANCED AVLA							
	10	NEW	INT'L	TT086LL/A	FM PRO 10 ADV AVLA	ALL TIERS	$146.33
FILEMAKER SERVER 10 AVLA							
	10	NEW	INT'L	TT132LL/A	FM SERVER 10 AVLA	ALL TIERS	$293.00
FILEMAKER SERVER 10 ADVANCED AVLA							
	10	NEW	INT'L	TT123LL/A	FM SERVER 10 ADV AVLA	ALL TIERS	$880.00

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EDUCATION ANNUAL VOLUME LICENSE AGREEMENT (EDU AVLA)

	VERSION	TYPE	LANGUAGE	SKU	DESCRIPTION	TIERS	SLP
FILEMAKER PRO 10 AVLA							
NEW TIER	10	NEW	INT'L	TM634LL/A	FM PRO 10 AVLA T0 EDU	1-4 SEATS (REORDERS ONLY)	$59.67
NEW TIER	10	NEW	INT'L	TM635LL/A	FM PRO 10 AVLA T1 EDU	5-24 SEATS	$57.00
	10	NEW	INT'L	TM636LL/A	FM PRO 10 AVLA T2 EDU	25-49 SEATS	$52.67
	10	NEW	INT'L	TM637LL/A	FM PRO 10 AVLA T3 EDU	50-99 SEATS	$48.33
	10	NEW	INT'L	TM638LL/A	FM PRO 10 AVLA T4 EDU	100-249 SEATS	$44.00
	10	NEW	INT'L	TM639LL/A	FM PRO 10 AVLA T5 EDU	250-499 SEATS	$39.67
	10	NEW	INT'L	TM640LL/A	FM PRO 10 AVLA T6 EDU	500-999 SEATS	$35.00
	10	NEW	INT'L	TM641LL/A	FM PRO 10 AVLA T7 EDU	1000-4999 SEATS	$30.67
	10	NEW	INT'L	TM642LL/A	FM PRO 10 AVLA T8 EDU	5000-9999 SEATS	$26.33
FILEMAKER PRO 10 ADVANCED AVLA							
	10	NEW	INT'L	TM643LL/A	FM PRO 10 ADV AVLA EDU	ALL TIERS	$88.00
FILEMAKER SERVER 10 AVLA							
	10	NEW	INT'L	TM662LL/A	FM SERVER 10 AVLA EDU	ALL TIERS	$176.00
FILEMAKER SERVER 10 ADVANCED AVLA							
	10	NEW	INT'L	TM659LL/A	FM SERVER 10 ADV AVLA EDU	ALL TIERS	$528.00

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CORPORATE/GOVT SITE LICENSE AGREEMENT (SLA)

	VERSION	TYPE	LANGUAGE	SKU	DESCRIPTION	TIERS	SLP
FILEMAKER 10 SLA WITH ONE YEAR MAINTENANCE							
NEW SKU	10	NEW	INT'L	TW532LL/A	FM 10 SLA+1YR MNT T0	25-49 SEATS	$237.00
	10	NEW	INT'L	TU664LL/A	FM 10 SLA+1YR MNT T1	50-99 SEATS	$181.00
	10	NEW	INT'L	TU667LL/A	FM 10 SLA+1YR MNT T2	100-249 SEATS	$164.00
	10	NEW	INT'L	TU675LL/A	FM 10 SLA+1YR MNT T3	250-499 SEATS	$148.00
	10	NEW	INT'L	TU676LL/A	FM 10 SLA+1YR MNT T4	500-999 SEATS	$131.00
	10	NEW	INT'L	TU677LL/A	FM 10 SLA+1YR MNT T5	1,000-4,999 SEATS	$115.00
FILEMAKER SLA MAINTENANCE							
NEW SKU	MNT	MNT	INT'L	TW565LL/A	FM SLA 1YR MNT T0	25-49 SEATS	$47.00
	MNT	MNT	INT'L	TU655LL/A	FM SLA 1YR MNT T1	50-99 SEATS	$36.00
	MNT	MNT	INT'L	TU656LL/A	FM SLA 1YR MNT T2	100-249 SEATS	$33.00
	MNT	MNT	INT'L	TU657LL/A	FM SLA 1YR MNT T3	250-499 SEATS	$30.00
	MNT	MNT	INT'L	TU658LL/A	FM SLA 1YR MNT T4	500-999 SEATS	$26.00
	MNT	MNT	INT'L	TU659LL/A	FM SLA 1YR MNT T5	1,000-4,999 SEATS	$23.00
NEW SKU	MNT	MNT	INT'L	TW566LL/A	FM SLA 2YR MNT T0	25-49 SEATS	$85.00
	MNT	MNT	INT'L	TU660LL/A	FM SLA 2YR MNT T1	50-99 SEATS	$65.00
	MNT	MNT	INT'L	TU661LL/A	FM SLA 2YR MNT T2	100-249 SEATS	$59.00
	MNT	MNT	INT'L	TU728LL/A	FM SLA 2YR MNT T3	250-499 SEATS	$54.00
	MNT	MNT	INT'L	TU662LL/A	FM SLA 2YR MNT T4	500-999 SEATS	$47.00
	MNT	MNT	INT'L	TU663LL/A	FM SLA 2YR MNT T5	1,000-4,999 SEATS	$41.00
NEW SKU	MNT	MNT	INT'L	TW567LL/A	FM SLA 1YR EXP MNT T0	25-49 SEATS	$95.00
	MNT	MNT	INT'L	TU650LL/A	FM SLA 1YR EXP MNT T1	50-99 SEATS	$72.00
	MNT	MNT	INT'L	TU651LL/A	FM SLA 1YR EXP MNT T2	100-249 SEATS	$66.00
	MNT	MNT	INT'L	TU652LL/A	FM SLA 1YR EXP MNT T3	250-499 SEATS	$60.00
	MNT	MNT	INT'L	TU653LL/A	FM SLA 1YR EXP MNT T4	500-999 SEATS	$52.00
	MNT	MNT	INT'L	TU654LL/A	FM SLA 1YR EXP MNT T5	1,000-4,999 SEATS	$46.00

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EDUCATION SITE LICENSE AGREEMENT (ESLA)

	VERSION	TYPE	LANGUAGE	SKU	DESCRIPTION	TIERS	SLP
FILEMAKER SLA WITH ONE YEAR MAINTENANCE - EDUCATION							
NEW SKU	10	NEW	INT'L	TW568LL/A	FM 10 SLA+1YR MNT T0 EDU	25-49 SEATS	$142.00
	10	NEW	INT'L	TU518LL/A	FM 10 SLA+1YR MNT T1 EDU	50-99 SEATS	$109.00
	10	NEW	INT'L	TU520LL/A	FM 10 SLA+1YR MNT T2 EDU	100-249 SEATS	$99.00
	10	NEW	INT'L	TU521LL/A	FM 10 SLA+1YR MNT T3 EDU	250-499 SEATS	$89.00
	10	NEW	INT'L	TU522LL/A	FM 10 SLA+1YR MNT T4 EDU	500-999 SEATS	$79.00
	10	NEW	INT'L	TU523LL/A	FM 10 SLA+1YR MNT T5 EDU	1,000-4,999 SEATS	$69.00
FILEMAKER SLA MAINTENANCE - EDUCATION							
NEW SKU	MNT	MNT	INT'L	TW569LL/A	FM SLA 1YR MNT T0 EDU	25-49 SEATS	$28.00
	MNT	MNT	INT'L	TJ059LL/A	FM SLA 1YR MNT T1 EDU	50-99 SEATS	$22.00
	MNT	MNT	INT'L	TJ058LL/A	FM SLA 1YR MNT T2 EDU	100-249 SEATS	$20.00
	MNT	MNT	INT'L	TJ057LL/A	FM SLA 1YR MNT T3 EDU	250-499 SEATS	$18.00
	MNT	MNT	INT'L	TJ056LL/A	FM SLA 1YR MNT T4 EDU	500-999 SEATS	$16.00
	MNT	MNT	INT'L	TJ054LL/A	FM SLA 1YR MNT T5 EDU	1,000-4,999 SEATS	$14.00
NEW SKU	MNT	MNT	INT'L	TW570LL/A	FM SLA 2YR MNT T0 EDU	25-49 SEATS	$51.00
	MNT	MNT	INT'L	TJ073LL/A	FM SLA 2YR MNT T1 EDU	50-99 SEATS	$40.00
	MNT	MNT	INT'L	TJ070LL/A	FM SLA 2YR MNT T2 EDU	100-249 SEATS	$36.00
	MNT	MNT	INT'L	TJ062LL/A	FM SLA 2YR MNT T3 EDU	250-499 SEATS	$32.00
	MNT	MNT	INT'L	TJ061LL/A	FM SLA 2YR MNT T4 EDU	500-999 SEATS	$29.00
	MNT	MNT	INT'L	TJ060LL/A	FM SLA 2YR MNT T5 EDU	1,000-4,999 SEATS	$25.00
NEW SKU	MNT	MNT	INT'L	TW571LL/A	FM SLA 1YR EXP MNT T0 EDU	25-49 SEATS	$57.00
	MNT	MNT	INT'L	TJ053LL/A	FM SLA 1YR EXP MNT T1 EDU	50-99 SEATS	$44.00
	MNT	MNT	INT'L	TJ052LL/A	FM SLA 1YR EXP MNT T2 EDU	100-249 SEATS	$40.00
	MNT	MNT	INT'L	TJ051LL/A	FM SLA 1YR EXP MNT T3 EDU	250-499 SEATS	$36.00
	MNT	MNT	INT'L	TJ050LL/A	FM SLA 1YR EXP MNT T4 EDU	500-999 SEATS	$32.00
	MNT	MNT	INT'L	TJ049LL/A	FM SLA 1YR EXP MNT T5 EDU	1,000-4,999 SEATS	$28.00
	2	NEW	INT"L	TV833LL/A	BENTO 2 K-12 SCHOOL SITE LICENSE	PER SCHOOL FOR 1-500 STUDENTS	$249.00

THE BENTO 2 SITE LICENSE FOR K-12 CAN BE ORDERED ON IT'S OWN; IT DOES NOT NEED TO BE ORDERED IN CONJUNCTION WITH A REGULAR EDU SLA

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CORPORATE/GOVT ANNUAL SITE LICENSE AGREEMENT (ASLA)

	VERSION	TYPE	LANGUAGE	SKU	DESCRIPTION	TIERS	SLP
FILEMAKER 10 ASLA							
NEW SKU	10	NEW	INT'L	TT311LL/A	FM 10 ASLA T0	25-49 SEATS	$79.00
	10	NEW	INT'L	TT064LL/A	FM 10 ASLA T1	50-99 SEATS	$60.33
	10	NEW	INT'L	TT065LL/A	FM 10 ASLA T2	100-249 SEATS	$54.67
	10	NEW	INT'L	TT066LL/A	FM 10 ASLA T3	250-499 SEATS	$49.33
	10	NEW	INT'L	TT067LL/A	FM 10 ASLA T4	500-999 SEATS	$43.67
	10	NEW	INT'L	TT068LL/A	FM 10 ASLA T5	1000-4999 SEATS	$38.33

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EDUCATION ANNUAL SITE LICENSE AGREEMENT (EDU ASAL)

	VERSION	TYPE	LANGUAGE	SKU	DESCRIPTION	TIERS	SLP
FILEMAKER 10 ASLA							
NEW SKU	10	NEW	INT'L	TT312LL/A	FM 10 ASLA T0 EDU	25-49 SEATS	$47.00
	10	NEW	INT'L	TM624LL/A	FM 10 ASLA T1 EDU	50-99 SEATS	$36.33
	10	NEW	INT'L	TM625LL/A	FM 10 ASLA T2 EDU	100-249 SEATS	$33.00
	10	NEW	INT'L	TM626LL/A	FM 10 ASLA T3 EDU	250-499 SEATS	$29.67
	10	NEW	INT'L	TM627LL/A	FM 10 ASLA T4 EDU	500-999 SEATS	$26.33
	10	NEW	INT'L	TM628LL/A	FM 10 ASLA T5 EDU	1000-4999 SEATS	$23.00

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MEDIA, DOC SETS AND TECHNICAL SUPPORT

VERSION	LANGUAGE	SKU	SKU DESCRIPTION	2ND DESCRIPTION	SLP
FILEMAKER PRO MEDIA AND DOC SETS					
10	INT'L	TT117LL/A	FM PRO 10 VLA CD (NO LIC)		$20.00
9	INT'L	TT188LL/A	FM PRO 9 CD DGR FROM FMP 10 (NO LIC)		$20.00
8.5	INT'L	TM312LL/A	FM PRO 8.5 CD DGR FROM FMP 10 (NO LIC) **INCLUDES CD AND LICENSE KEY FOR V8.5**		$20.00
8	INT'L	TM313LL/A	FM PRO 8 CD DGR FROM FMP 10 (NO LIC) **INCLUDES CD AND LICENSE KEY FOR V8**		$20.00
FILEMAKER PRO ADVANCED MEDIA AND DOC SETS					
10	INT'L	TT093LL/A	FM PRO 10 ADV VLA DVD (NO LIC)		$20.00
9	INT'L	TT192LL/A	FM PRO 9 ADV CD DGR FROM FMP 10 ADV (NO LIC)		$20.00
8.5	INT'L	TM317LL/A	FM PRO 8.5 ADV CD DGR FROM FMP 10 ADV (NO LIC) **INCLUDES CD AND LICENSE KEY FOR V8.5**		$20.00
8	INT'L	TM318LL/A	FM PRO 8 ADV CD DGR FROM FMP 10 ADV (NO LIC) **INCLUDES CD AND LICENSE KEY FOR V8**		$20.00
FILEMAKER SERVER MEDIA AND DOC SETS					
10	INT'L	TT195LL/A	FM SERV/SERV 10 ADV VL CD ONLY (NO LIC)		$20.00
9	INT'L	TT196LL/A	FM SERVER 9 CD DGR FROM FMSVR 10 (NO LIC)		$20.00
8	INT'L	TM322LL/A	FM SERVER 8 CD DGR FROM FMSVR 10 (NO LIC) **INCLUDES CD AND LICENSE KEY FOR V8**		$20.00
FILEMAKER SERVER ADVANCED MEDIA AND DOC SETS					
10	INT'L	TT195LL/A	FM SERV/SERV 10 ADV VL CD ONLY (NO LIC)		$20.00
9	INT'L	TT199LL/A	FM SERVER 9 ADV CD DGR FROM FMSVR 10 ADV (NO LIC)		$20.00
8	INT'L	TM325LL/A	FM SERVER 8 ADV CD DGR FROM FMSVR 10 ADV (NO LIC) **INCLUDES CD AND LICENSE KEY FOR V8**		$20.00
FILEMAKER SITE LICENSE AGREEMENT MEDIA					
10	INT'L	TT075LL/A	FM 10 SLA CD SET		$49.00
FILEMAKER TECHNICAL SUPPORT					
SPT		TK444LL/A	FM PRIORITY SUPPORT		$899.00
SPT		TK445LL/A	FM PRIORITY SUPPORT ADDL SVS	2ND CONTACT ON SAME PO	$699.00
SPT		TK446LL/A	FM PRIORITY SUPPORT W/VLA		$719.00
SPT		TK447LL/A	FM PRIORITY SUPPORT ADDL SVS W/ VLA	2ND CONTACT ON SAME PO	$559.00
FILEMAKER PROFESSIONAL TRAINING					
SPT		TT250LL/A	FILEMAKER TRAINING SERIES BOOK/CDS	FOR FILEMAKER 10	$99.00

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Discontinued Effective July 2009

CORPORATE/GOVT VOLUME LICENSE AGREEMENT (VLA)

	VERSION	TYPE	LANGUAGE	SKU	DESCRIPTION	TIERS	SLP
FILEMAKER 10 PROMO VLA BUNDLES + THEME PACK							
FILEMAKER 10 THEME PACK BUNDLE INCLUDES: 5 PRO + 1 SERVER + THEME PACK + 1 YEAR MAINTENANCE							
NEW	10	NEW	INT'L	TT280LL/A	FM10 THEME PROMO 5 PRO+1SVR+1YR MNT	COUNTS AS 6 SEAT	$1,999.00
FILEMAKER 10 THEME PACK BUNDLE INCLUDES: 10 PRO + 1 SERVER + THEME PACK + 1 YEAR MAINTENANCE							
NEW	10	NEW	INT'L	TT282LL/A	FM10 THEME PROMO 10 PRO+1SVR+1YR MNT	COUNTS AS 11 SEATS	$3,199.00
FILEMAKER 10 THEME PACK BUNDLE INCLUDES: 25 PRO + 1 SERVER + THEME PACK + 1 YEAR MAINTENANCE							
NEW	10	NEW	INT'L	TT284LL/A	FM10 THEME PROMO 25 PRO+1SVR+1YR MNT	COUNTS AS 26 SEATS	$6,599.00

EDUCATION VOLUME LICENSE AGREEMENT (EVLA)

	VERSION	TYPE	LANGUAGE	SKU	DESCRIPTION	TIERS	SLP
FILEMAKER 10 PROMO VLA BUNDLES + THEME PACK FOR EDUCATION							
FILEMAKER 10 THEME PACK BUNDLE INCLUDES: 5 PRO + 1 SERVER + THEME PACK + 1 YEAR MAINTENANCE EDU							
NEW	10	NEW	INT'L	TT281LL/A	FM10 THEME PROMO 5 PRO+1SVR+1YR MNT EDU	COUNTS AS 6 SEAT	$1,199.00
FILEMAKER 10 THEME PACK BUNDLE INCLUDES: 10 PRO + 1 SERVER + THEME PACK + 1 YEAR MAINTENANCE EDU							
NEW	10	NEW	INT'L	TT283LL/A	FM10 THEME PROMO 10 PRO+1SVR+1YR MNT EDU	COUNTS AS 11 SEATS	$1,999.00
FILEMAKER 10 THEME PACK BUNDLE INCLUDES: 25 PRO + 1 SERVER + THEME PACK + 1 YEAR MAINTENANCE EDU							
NEW	10	NEW	INT'L	TT285LL/A	FM10 THEME PROMO 25 PRO+1SVR+1YR MNT EDU	COUNTS AS 26 SEATS	$3,999.00